ADMINISTRATIVE - INTERNAL USE ONLY

D/Pers <u>85-207</u>
FEB 27 755

MEMORANDUM FOR: Deputy Director for Administration

VIA:

Comptroller

FROM:

Robert W. Magee

Director of Personnel

SUBJECT:

Agency Position Average Grade

1. Action Requested: As a follow up to our briefing for you on 11 February 1985 on the same subject, it is requested that you approve the recommendations in paragraph 3 to impose new budgetary controls over Agency position average grade.

2. Background: When the Agency implemented the current position management survey program in 1978-79, the deferred allocation was established to assure that position classification decisions could be reflected on component staffing complements independent of any external constraint on Agency position average grade. Thus, if the Position Management and Compensation Division (PMCD) found that a GS-13 position warranted an upgrade to the GS-14 level, but there were grade point restrictions (e.g., average grade constraints) which prevented implementation, the position could remain on the staffing complement as a GS-13 with a footnote "D1" indicating that the position was properly classified at the GS-14 level. Although the deferred allocation has no direct impact on Agency average grade or promotion headroom, it does represent an "IOU" from PMCD for a grade point when it comes available.

While the concept of the deferred allocation was brilliant in terms of building acceptance of the survey program and maintaining the integrity of the position classification system, it has a serious down side. Because the deferred allocation in effect releases all constraints from the manager to manage his position resources within an established average grade ceiling, there is no incentive to effectively structure positions to assure maximum efficiency. On the contrary, there is a greater incentive to use the position classification system to maximize promotion headroom for personnel to meet perceived needs for increased pay. Unfortunately, this trend is leading the Agency to a crisis in terms of our average grade constraints not unlike that of the Federal Government and its budget deficit. Over the past three years, our Agency average grade has been increased by the Office of Management and Budget (OMB) from 10.65 percent to 10.90 currently. During the same period our average grade deficit, expressed as grade points, has grown from approximately 600 in FY 82 to 1684 as of 30 November 1984. Projections from PMCD show this number remaining at around 1000 by the end of FY 85, even with the large increase in average grade for FY 85.

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To eliminate all deferred allocations projected through FY 85 would require an increase in Agency average grade to 10.97. In the FY 86 budget we have requested an increase to 10.95; however, this increase is intended to implement new positions coming to the Agency through the budget process. The Comptroller sees little or no hope that OMB would agree to an additional increase in Agency average grade sufficient to eliminate current deferred allocations. We must keep in mind that the rest of the Federal Government is undergoing a GS-11/15 reduction exercise, and, although OMB has backed off from enforcement of the reductions, it is likely that pressure for average grade reductions will continue. Our current exemption from the GS-11/15 reduction is based on our growth and our commitment to maintaining an internal control system. Yet since 1980, our ratio of GS-11/15 to total population (one of the Office of Personnel Management GS-11/15 measures) has increased from .550 in March 1981 to .586 in September 1984. And this increase does not reflect implementation of deferred allocations.

The upshot of our current situation is that our current deferred allocations are establishing an unrealistic expectation of future average grade growth that, if allowed to continue unabated, may serve to seriously undermine the morale of Agency employees and subject the Agency to external constraints that we neither need nor want. If we begin to deal with the situation now, we can regain management control relatively painlessly. Our current personnel average grade is 10.41, and has remained relatively static since FY 81. Thus, with a position average grade of 10.90, we currently do not have a headroom problem in the Agency, even without implementation of the deferred allocations.

- 3. Recommendations: To begin to regain control of the Agency average grade growth rate, it is recommended that you approve the following actions:
 - a. That future grade points obtained through the budget process be allocated based on requests projected and approved through the formal budget process. As is currently the case, all position requests contained in the budget would continue to be subject to PMCD validation.
 - b. That no grade points be allocated to ad hoc position evaluations. Although we recognize the legitimate need for management to respond to changing needs, these requests are essentially unfunded requirements. Therefore, requests which involve upgrades must be offset by downgrades of other positions in the organization which have eroded or been reduced in importance. Deferred allocations may not be used for ad hoc requests.
 - c. That major reorganizations be implemented within existing component average grade. PMCD will be able to respond to management need for revised staffing complements in a more timely manner if detailed evaluations are not required of positions for which upgrades have been requested.

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- d. That a formal education program be undertaken for personnel officers, administrative officers and managers to establish the link between the budget process and the position management and classification process.
- That deferred allocations be used only to reflect grade point deficiencies resulting from PMCD position management survey decisions or new budgeted position requests, and that a time limit of three years be established for all deferred allocations during which management must develop plans to make good on the deferred requests either through the budget process or through internal realignments.

STAT	4. With your approval of the ab regulatory changes and introduce the	pove actions, we will draft the necessary em into the coordination process.
		Robert W. Magee
STAT	CONCUR:	3/2/85
STAT	Comptroller APPROVED:	3/11/85-
	Deputy Director for Administration	<u> </u>